



Web2Learn Open, social learning

B4Beginners

Women entrepreneurship in Poland

This innovative educational course aims to address the growing need for busines knowledge among refugee women in Poland. With a 43% increase in displaced women wanting to start their own businesses, our project provides essential support and networking opportunities to help them realise their entrepreneurial ambitions.

The Current Challenge

Knowledge Gap

Lack of understanding about business development in Poland, including management, marketing, and finance.

Fear and Risk

Need to overcome apprehension about starting a new business and taking risks in an unfamiliar environment.

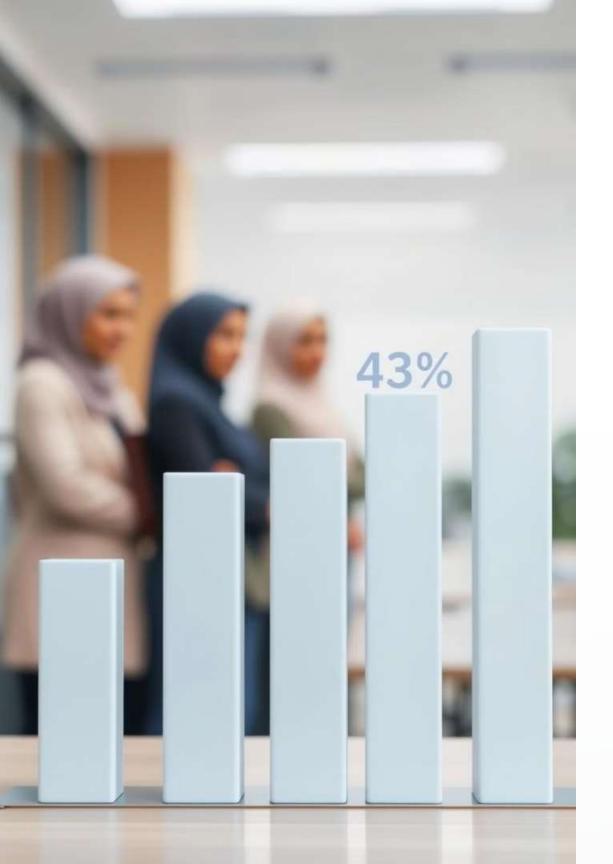
Legal Complexities

Limited awareness of legal requirements and procedures for establishing a business in Poland.

Support Network

Necessity for guidance and networking to successfully implement business ideas in a new country.





Problem Scale

Increased Interest

43% increase in displaced women wanting to start businesses.

Opportunity Growing demand for entrepreneurship education among refugee women.

Source

CENTRE FOR ECONOMIC STRATEGY According to the Polish Economic Institute's study, Ukrainians are actively starting businesses in Poland. (25% of all companies with foreign capital)

Our Innovative Solution

Educational Support

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Provide fundamental knowledge about entrepreneurship, financial planning, and legal aspects tailored for refugee women in Poland.

Centralised Digital Hub

Develop a comprehensive platform to streamline access to essential services, resources, and information for aspiring entrepreneurs.

Personalised Guidance

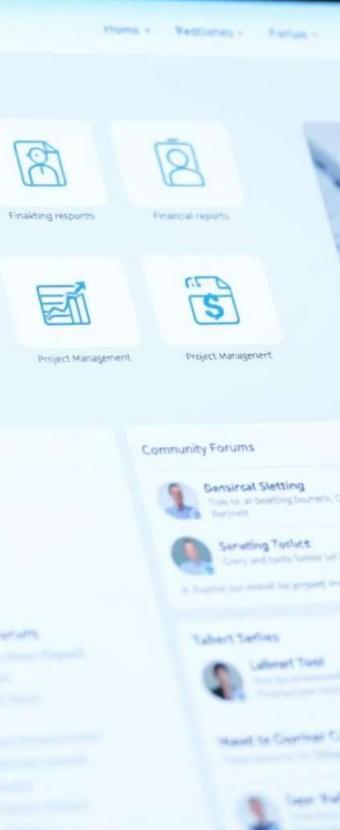
Offer tailored recommendations and support based on individual needs and circumstances of each participant.

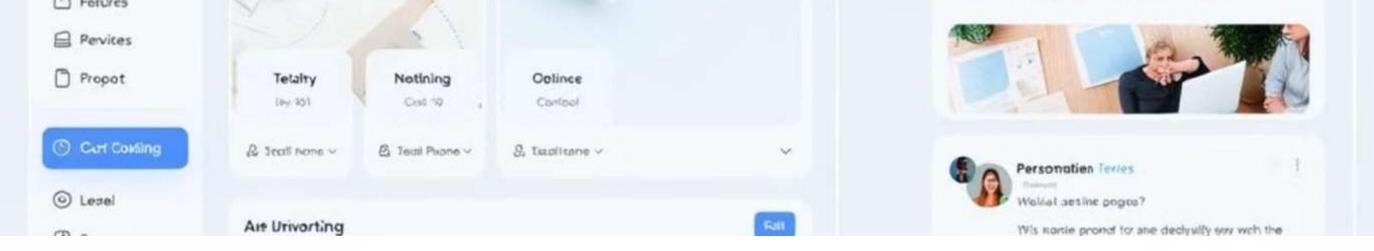
Community Building

Create a forum for networking, knowledge sharing, and collaboration among refugee women entrepreneurs.

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Technological Innovation

Online Learning

Utilise advanced online platforms and mobile applications to facilitate flexible, remote learning experiences.

Digital Mentorship

Implement virtual mentoring programmes to connect participants with experienced business professionals.

Adaptive AI Learning

Integrate artificial intelligence to create personalised learning paths, allowing participants to progress at their own pace.



Unique Project Features

Tailored Approach

Our course specifically addresses the challenges faced by refugee women entrepreneurs in Poland, offering culturally sensitive and relevant content.

Digital Integration

By leveraging technology, we offer a centralised hub for resources, adaptive learning, and networking opportunities.

Holistic Support

- We provide comprehensive
- assistance, combining
- business education with
- legal counselling,
- mentorship, and
- community support.

Community Focus

Our platform fosters a supportive environment for knowledge sharing and business networking among refugee women.

Key Potential Partnerships

Fundacia Pro Futuro





IECM

Fundacia by Deloitte







Visegard Fund

Visegrad Fund

UA EDUHUB



Business Model

Key Partners

Local organizations that support refugees, especially displaced women. Polish government bodies supporting entrepreneurship. Online learning platforms and mobile applications for organizing distance learning. Mentors and consultants in business, legal, and financial fields.

IT partners to support adaptive learning using artificial intelligence.

Cost Structure

Development and maintenance costs of the online platform. Content, educational materials, and software licenses costs. Costs for mentors, teachers, and legal services. IT infrastructure expenses to ensure stable platform operation. Marketing and promotion costs to reach the target audience.

Key Activities

Providing fundamental theoretical information in business. Conducting entrepreneurship training sessions. Developing a centralized platform for accessing resources.

Key Resources

Course and platform development team. Access to digital educational resources and materials. Support from partners. IT infrastructure. Funding.

Value propositions

A comprehensive approach to entrepreneurship training tailored for women, adapted to the needs of displaced individuals.

Practical knowledge and support to overcome the fear of risk and insecurity when starting a business. Remote learning that allows participants to learn at a comfortable pace considering their life circumstances. Adaptive learning for a personalized approach.

Customer Relationships

Individual consultations. Integration support within the community. Personalized recommendations. Continuous feedback.

Channels

Online learning platform. Mobile app. Social media. Webinars, online conferences, and training sessions



Revenue Streams

Fees for access to the full course (with possible partial free access). Sale of premium access or additional individual consultations. Sponsorship contributions or partner funding. Potential grants from governments or international organizations.



Impact and





1 year: Launch the course for female entrepreneurs in Poland, 100+ participants.

3 years: Expand the course and enter the Czech and Slovak markets, 500+ participants.

5 years: Develop an educational platform, expand to European markets (Germany, France), 2000+ users.



Next Steps

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Analyze Results

Summarize outcomes and gather feedback from users and experts.

Develop Plan

Create detailed business plan and review legal standards.

Secure Funding

Assess potential funding sources and prepare investor pitches.

Test Launch

Conduct beta testing with select group of refugees.

М.	Expenses (UAH)	Revenue (UAH)	Notes
1	170 000	0	Content development, website, registration
2	127 500	0	Material preparation, marketing
3	127 500	0	Website launch, advertising
4	136 000	170 000 – 255 000	First group of students
5	136 000	170 000 – 255 000	Increase in student numbers
6	136 000	212 500 – 340 000	Continuous advertising
7	144 500	425 000 - 637 500	Growth in student enrollment
8	144 500	425 000 – 637 500	Break-even point reached
9	144 500	510 000 – 722 500	Stable income
10	144 500	510 000 – 722 500	Audience growth
11	153 000	552 500 – 765 000	Peak profit period
12	153 000	595 000 – 850 000	Market position consolidation



Meet Our Team



Sherstiuk Maria Team Lead, bringing experience in project

management.



Kutasevich Anna

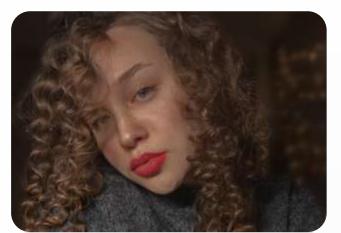
Specialist in business development and marketing strategies



Strilets Anna

Expert in financial planning and legal aspects of business operations.

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Bilous Anastasia

Creative Content Manager

Chuiko_Maria

Personal Development and **Productivity Coach**



Yakymchuk Victoria

Experienced in developing educational content and elearning platforms.

