

# **IAILE:**

# **Interactive AI Learning Ecosystem**

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# **Executive Summary**

Project Name: IAILE (Interactive AI Learning Ecosystem)

Purpose: To address overcrowding in European schools, high dropout rates, and outdated curricular approaches by introducing an AI-powered, personalized learning management system.

Target Audience: High school students across Europe, with a focus on reducing the digital divide and encouraging inclusivity for students from varied geographical and socio-economic backgrounds.

#### **Problem Statement**

Overcrowding and Dropout Rates: The challenge of overcrowded classrooms in Europe, leads to 10%-16% of students leaving school early, which results in significant costs per early school leaver and a significant loss of potential in the workforce.



Educational Disparities: The digital divide is adding to the disparity already facing students from lower socio-economic backgrounds, impacting their access to quality education. All advancements can with widen or reduce this gap, while the two tiered system of private and public education sees certain groups access more dynamic and innovative pedagogical practices.

#### **IAILE Solution Overview**

A. Addressing Educational Challenges

Overcrowding in Classrooms: IAILE is designed to mitigate the effects of overcrowding by providing personalized learning experiences that work in tandem with teacher-led instruction and learning facilitation.

High Dropout Rates: By engaging students through adaptive learning and personalized content, IAILE aims to reduce dropout rates by making learning more relevant and accessible to each student's needs and interests.

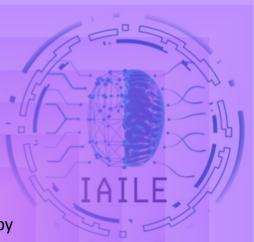
Outdated Curriculum: IAILE's dynamic content adaptation ensures that educational material is not only aligned with current curricular standards but also evolves to meet emerging educational needs and trends. All is the catalyst which will force a change in the tides of pedagogical change, and IAILE is at the forefront of that change.

#### B. Adaptive Learning Management System (ALMS)

Personalization Through Data: ALMS uses performance metrics like quiz scores and time spent on activities to understand each student's learning patterns, allowing for the dynamic adaptation of content.

Integration with Existing Platforms: ALMS seamlessly integrates with platforms like Google Classroom, enhancing their capabilities and providing a familiar environment for students and teachers.

Focus and Engagement Tools: Features like screen lock technology help maintain student focus and engagement by minimizing distractions during learning sessions.



C. Virtual Education Assistant (VEA)

Customized Learning Companion: VEA, powered by OpenAI's GPT advancements, acts as a responsive learning companion, adapting to each student's pace and learning style.

Flipped Classroom Model: VEA supports a flipped classroom approach, where students first engage with material through ALMS and then apply their learning in classroom settings, allowing them to alternate between focused individual learning paths and more interactive and group-based teacher-led learning experiences.

Teacher Support: VEA assists teachers with lesson planning, providing insights into student learning patterns, and reducing administrative tasks. This enables teachers to focus more on mentoring and inspiring students.

#### D. Innovative Teaching and Learning Approaches

Group and Individual Learning: IAILE facilitates a mix of group-based project learning and individualized attention, ensuring a balanced educational experience that caters to diverse learning needs.

Enhancing Critical Skills: By providing teachers with easy to access learning analytics, ALMS reduces the time teachers spend on administrative tasks, allowing them to focus on developing students' critical thinking, problem-solving, and creativity skills.

Responsive and Adaptive Content: IAILE's content is not static; it responds to the evolving educational landscape, ensuring that students are learning in a manner that is both current and relevant.

#### E. Accessibility and Inclusivity

Equitable Education: IAILE's availability as a standalone app, developed through MIT's App Inventor, ensures that quality education is accessible regardless of geographical or infrastructural limitations.

IAILE

Supporting Diverse Learning Environments: Whether students are in urban schools with advanced facilities or in rural areas with limited resources, IAILE provides access to a consistently high-quality educational experience.

GDPR Compliance: IAILE's adherence to GDPR standards ensures that student data is handled with the utmost care, respecting privacy and security.

### Innovative Features

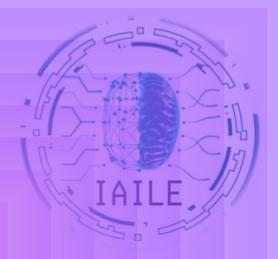
Data-Driven Personalization: Uses learning analytics to create personalized learning pathways so that students are always learning something new. Useful for both those who struggle and those who get bored. Every student will always have access to material which is suitable for their levels.

Flipped Classroom and a new form of pedagogy: IAILE supports dynamic group learning and individualized instruction. Classroom time is freed up to make room for developing the soft-skills of the future, such as imagination and creativity, which currently don't see the time of day.

Teacher Empowerment: IAILE reduces administrative burdens such as grading and meetings. ALMS provides grades which give a far clearer picture of each student's learning journey than any text can, while analysing the kind information usually discussed in said meetings. This means that teachers no longer need to spend time sharing observations on individual students, and ALMS can highlight students who are at risk or struggling far sooner than even the most observant teachers. VEA can enable teachers to concentrate on facilitating learning and fostering critical soft skills, and bring about genuine pedagogical change.

## Market Analysis

A. Competitor Overview



## Khan Academy's Khanmigo:

Description: A tutor bot designed to personalize the learning experience based on student interests and preferences.

Comparison with IAILE: While Khanmigo focuses on personalized learning, it primarily follows the child's interests and content is based on the American curriculum. IAILE, in contrast, is tailored for the European education systems, and customizable so as to adhere to its diverse curricular needs and standards.

## Magicschool AI:

Description: A suite of AI-powered tools that assist in lesson planning and content generation, aligned with the American curriculum, so less useful for European teachers.

Comparison with IAILE: Magicschool AI aids in administrative tasks but lacks the comprehensive adaptive learning and student-focused approach that IAILE offers. IAILE's integration of ALMS and VEA provides a more holistic learning experience.

#### **EduGPT**:

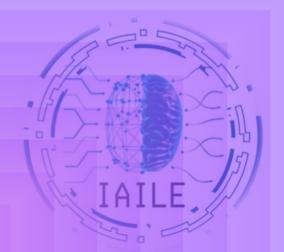
Description: A suite of GPTs trained on specific subjects and grade levels.

Comparison with IAILE: EduGPT offers subject-specific AI support but lacks the adaptive learning management and the flipped classroom model that IAILE incorporates, making IAILE more versatile and student-centric.

#### Merlyn Mind:

Description: An Al-powered platform allowing voice-operated classroom presentations.

Comparison with IAILE: Merlyn Mind focuses on enhancing teacher-led instruction. IAILE, on the other hand, revolutionizes the learning experience by not only enhancing teacher-led instruction, but combining it with AI assistance and personalized and autonomous student learning.



## Target Market Needs

Curricular Diversity: European education systems are diverse and require a solution that is adaptable to various national curricula. IAILE offers customization to each country's specific educational standards and needs.

Language Variability: With numerous languages spoken across Europe, IAILE's machine learning and training will ensure multilingual capabilities to make it a suitable choice for the European market.

Data Privacy: Europe's stringent GDPR regulations necessitate a solution that prioritizes data security and privacy. IAILE's compliance with GDPR makes it a trustworthy option for European schools.

Technological Accessibility: IAILE's availability as a stand-alone app ensures it reaches students in varied technological landscapes, from urban schools with high-tech facilities to rural areas with limited resources.

# Impact and Benefits

#### A. Educational Impact

Reducing Dropout Rates: IAILE addresses key factors contributing to high dropout rates, such as engagement and relevance in education. Its personalized learning approach keeps students motivated and less likely to drop out.

Enhanced Learning Experiences: By providing tailored educational content and supporting the flipped classroom model, IAILE ensures that students have a more

interactive and effective learning experience, catering to different learning styles and paces.

Teacher Empowerment: IAILE reduces administrative burdens on teachers, allowing them to focus on enriching student learning and developing critical skills like creativity and problem-solving.



#### R Franchic Renefits

Workforce Development: By reducing early school leaving, IAILE contributes to developing a more educated and skilled workforce, which is crucial for Europe's economic growth and competitiveness.

Cost Savings: Keeping students engaged and enrolled in school translates to longterm economic benefits, including savings on the costs associated with school dropouts, estimated at 1 to 2 million Euros per individual over a lifetime.

Resource Allocation: IAILE's ability to decrease the administrative load on teachers allows educational institutions to reallocate resources, investing more in educational enhancements and student support services.

# **Technical Specifications**

## Platform and Integration

IAILE is built on a robust cloud infrastructure, ensuring high scalability, reliability, and accessibility. It utilizes distributed computing to manage large data volumes and user requests efficiently.

IAILE is designed to be accessible across various devices, including desktops, laptops, tablets, and smartphones.

IAILE integrates seamlessly with popular educational platforms and tools such as Google Classroom, Moodle, and Microsoft Teams, enhancing and extending their functionalities.

In the future, IAILE will offer a set of APIs (Application Programming Interfaces) that allow schools and educational institutions to integrate it with their existing systems, such as student information systems (SIS) and learning management systems (LMS).



**Data Security and Privacy** 

IAILE adopts strict GDPR compliance and data protection measures.

## Implementation Plan

#### **Pilot Programs:**

Gradual roll-out of pilot implementations in diverse educational settings across Europe should ensure that IAILE can be improved upon through feedback and iteration. During Beta roll-out plans for collecting feedback and continuously improving the system will be put in place.

## Key Partnerships:

Establish strategic collaborations with prominent educational technology firms, ensuring cutting-edge content and technological advancements.

Form alliances with esteemed content creators, curriculum experts, school districts, and governmental bodies to ensure comprehensive educational coverage.

Leverage partnerships with technology innovators like OpenAI to integrate state-of-the-art GPT advancements.

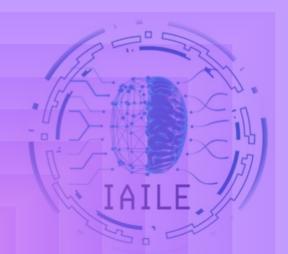
#### Key Activities:

Maintain a robust development cycle for continuous improvement of AI and software platforms.

Execute sophisticated marketing and partnership strategies to amplify outreach.

Employ advanced data analytics and machine learning optimization techniques for refined learning outcomes.

Provide meticulous customer support, extensive training, and meticulous adherence to educational standards.



#### **Key Resources:**

Harness proprietary AI and machine learning algorithms for unparalleled educational sophistication.

Curate an extensive repository of educational content and curriculum material.

Assemble a highly skilled development team comprising seasoned software developers and AI specialists.

Leverage dynamic marketing and sales teams to drive widespread adoption.

Capitalize on customer feedback and data analytics for continuous iterative enhancement.

## Value Propositions:

Deliver personalized learning experiences, tailored to individual student needs.

Streamline classroom management processes, alleviating administrative burdens for educators.

Enhance student engagement and mitigate dropout rates through innovative educational strategies.

Provide actionable, data-driven insights into student performance.

Ensure seamless integration with existing educational platforms, fostering adaptability.

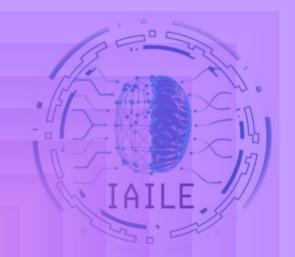
## **Customer Relationships:**

Foster enduring relationships through ongoing support and comprehensive training for educators.

Commit to regular software updates, incorporating user feedback for continuous improvement.

Facilitate community forums to encourage best practices sharing.

Provide personalized support for school-specific customizations, ensuring a tailored user experience.



#### Channels:

Implement a direct sales model targeting educational institutions and school districts.

Establish a robust online platform for remote access and support.

Participate actively in educational conferences and industry events for heightened visibility.

Cultivate partnerships with esteemed educational bodies and organizations.

Leverage online marketing and social media channels for strategic outreach.

## **Customer Segments:**

Concentrate efforts on secondary schools lacking a comprehensive LMS.

Extend services to school districts, educational networks, teachers, educators, students, parents, and educational policymakers.

# **Budget and Resource Requirements**

#### Cost Structure:

Allocate resources for continual research and development for AI and software platforms.

Dedicate efforts and resources to content creation and curation.

Strategically invest in marketing and sales operations for optimal market penetration.

Maintain a dedicated customer support and training infrastructure.

Ensure the robustness of technology infrastructure through diligent maintenance.



#### Revenue Streams:

Implement subscription fees for schools or districts leveraging IAILE's transformative capabilities.

Offer licensing fees for proprietary technology, ensuring sustainable growth.

Introduce customization and consultancy services, addressing unique institutional needs.

Explore potential government or educational grants for strategic initiatives.

Cultivate revenue through partnerships or affiliate programs, augmenting sustainability.

## **Customization and Consultancy Services:**

Introduce a premium service for customizing VEA and ALMS, catering to schools lacking in-house capabilities.

Launch paid training courses on customization, ensuring skill development for institutions.

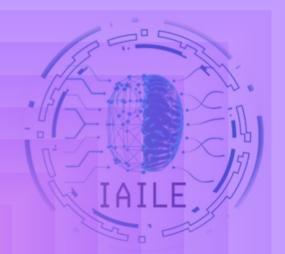
Implement a free asynchronous training program for staff in adopting schools.

Introduce a paid consultancy service, providing personalized guidance and strategic insights.

# Revenue Model Explanation

IAILE will offer a variety of revenue streams to support its operations and growth. The primary revenue stream will be subscription fees from schools or districts. IAILE

will also offer licensing fees for its proprietary technology to other educational institutions and organizations. Additionally, IAILE will provide customization and consultancy services to schools that need help implementing or customizing its AI-powered tools.



## Potential for Scale and Transferability

The IAILE (Interactive AI Learning Ecosystem) has been designed with scalability and transferability at its core. This section outlines the potential for IAILE to expand and adapt to various educational contexts, both within Europe and globally, ensuring its viability as a long-term, adaptable educational solution.

#### Scalability

Modular Design: IAILE's architecture is modular, allowing for easy scaling. As the user base grows, additional resources can be seamlessly integrated without disrupting the existing system.

Cloud-Based Infrastructure: Utilizing cloud technology ensures that IAILE can handle increasing loads and a growing number of users without a loss in performance or speed.

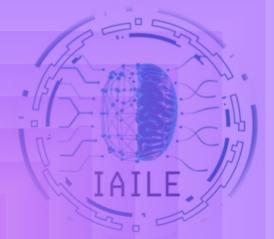
Adaptive Content Creation: The system's ability to dynamically generate and adapt content makes it suitable for scaling across different regions and educational levels, from primary to higher education.

Al and Machine Learning: As IAILE is exposed to more data, its machine learning algorithms improve, making the system more effective and efficient over time.

Ease of Integration: IAILE's compatibility with existing platforms like Google Classroom makes it easy to introduce into schools with minimal disruption to current systems.

#### **Transferability**

Cultural and Linguistic Adaptability: IAILE can be customized to various languages and cultural contexts, making it relevant and effective in diverse educational settings.



Curricular Flexibility: The system is designed to adapt to different national and regional curricula, ensuring its relevance across varying educational standards and requirements.

Global Educational Standards: While IAILE initially targets the European education market, its core functionalities are aligned with global educational standards, facilitating its adoption in schools worldwide.

Teacher Training and Support: IAILE includes resources for teacher training and support, ensuring that educators can effectively implement and utilize the system in diverse educational environments.

Policy Compliance: IAILE's design takes into account various international data privacy and security standards, making it transferable to regions with strict data protection laws.

#### Potential Markets for Expansion

Emerging Markets: IAILE can be particularly impactful in emerging markets where there is a high demand for innovative educational solutions to address challenges like resource constraints and rapidly growing student populations.

Developed Countries: In more developed countries, IAILE's advanced features, like AI-powered personalization and administrative task automation, can enhance existing educational infrastructures.

Non-Formal Education Settings: Beyond formal schooling, IAILE has potential applications in non-formal education settings like adult education centers, vocational training, and online learning platforms.

#### Partnerships for Global Reach

Educational Institutions: Collaborating with schools, universities, and educational authorities globally for pilot programs and feedback-driven development.

Governmental and Non-Governmental Organizations: Partnering with governmental bodies and NGOs focused on education can aid in tailoring IAILE to specific regional needs and promoting its adoption.



Tech and Education Companies: Strategic partnerships with technology and education companies can facilitate resource sharing, joint research, and access to new markets.

The potential for scale and transferability of IAILE is a key strength, underscoring its capacity to evolve and adapt to the changing needs of the global educational landscape. By leveraging its flexible, AI-driven design and focusing on partnerships and compliance with international standards, IAILE is positioned to become a transformative tool in education across various regions and contexts.

# Prototype

Developed using OpenAI's GPT, IAILE currently has one VEA prototype, which was tailored to Cambridge's IGCSE Geography course: <a href="https://chat.openai.com/g/g-Fkly7LtwF-vea">https://chat.openai.com/g/g-Fkly7LtwF-vea</a>

(Users must have ChatGPT plus to test this beta version)



# Link to view pitch

https://drive.google.com/file/d/11PktY5JKczo5e0Et1QpaHiIL9awKQxQE/view?usp=sharing