

AI IA Labs

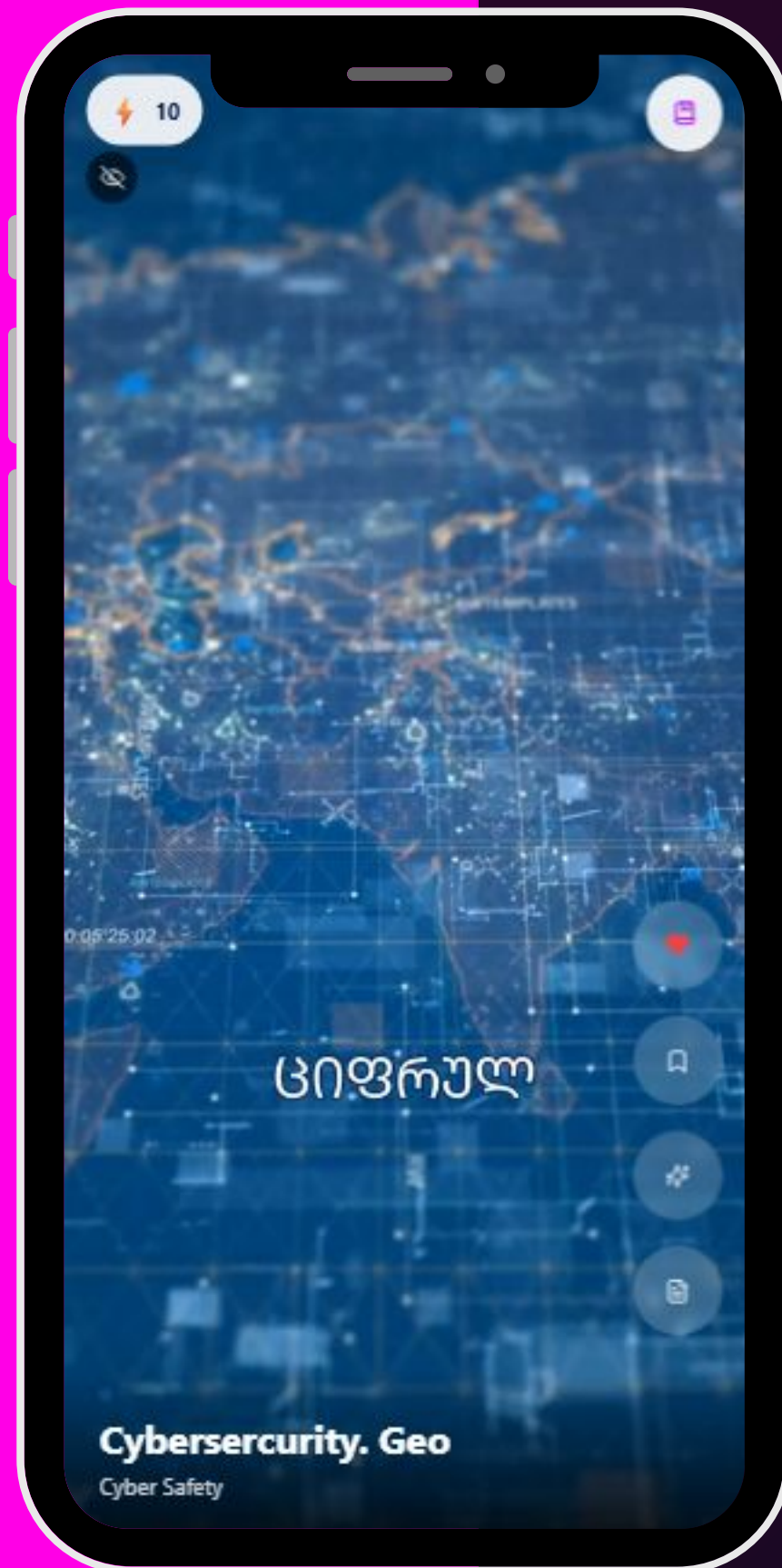
WWW.AIALABS.GE

Story Time



Problem: Kids Scroll, But Don't Learn

- Kids spend hours on short videos, but learning apps feel slow and boring
- Schools struggle to teach digital skills, cyber safety, and AI literacy in an engaging way
- Parents have no clear visibility:
 - What did my child actually learn?
 - Are they safe online?
- Existing platforms are either entertainment-only or heavy, text-based e-learning



Imagine TikTok + Duolingo for digital skills

- Vertical, mobile-first 15–60 second lessons
- After each video: instant micro-quiz and AI summary
- Energy system (like Duolingo) turns learning into a game:
- Watching & quizzing consumes/earns energy
- Personal Notes space built from saved AI summaries

AI IA Labs is a TikTok-style learning feed where every swipe teaches something, every video ends in a quick quiz, and AI builds personal notes and feedback for each learner.

How It Works (Student Journey)

01

15–60s vertical video on cyber safety or AI skill

02

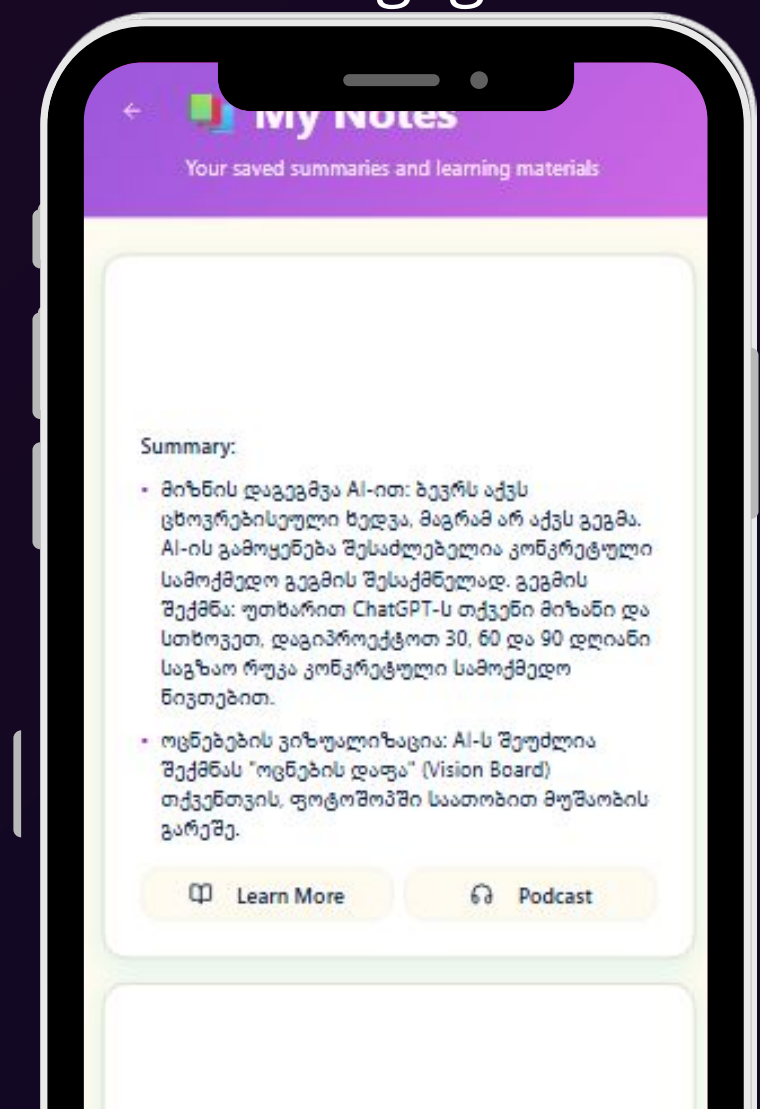
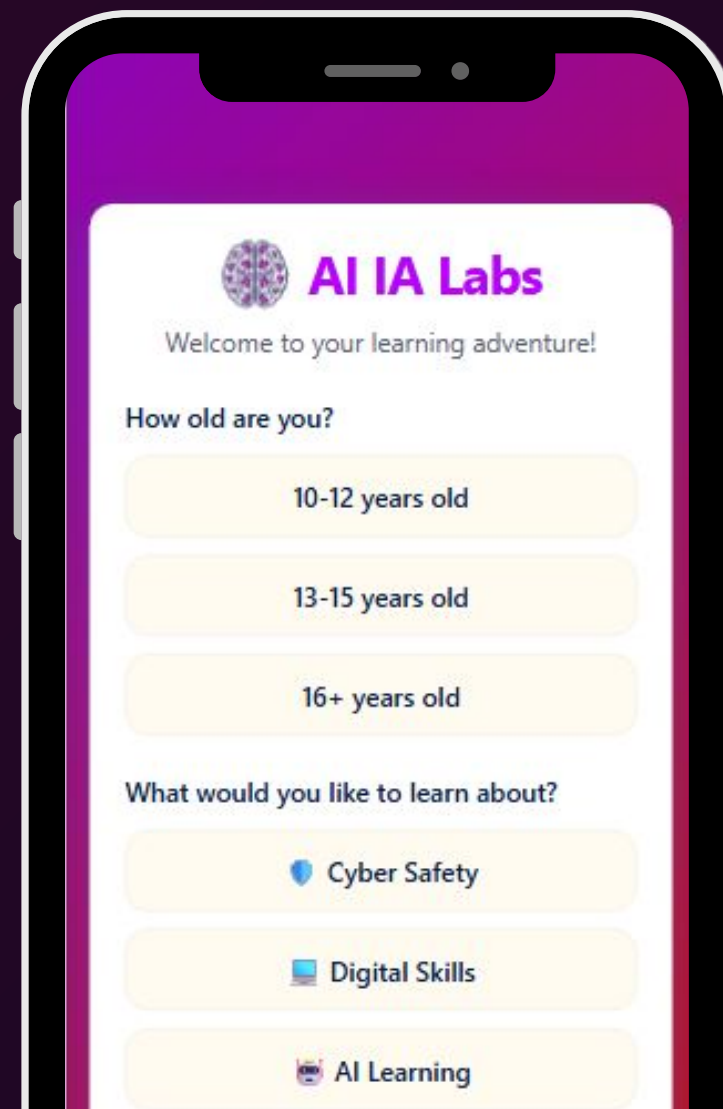
1-3 quick questions per video (or per 3 videos)

03

Normal + “Make it easier” version, saved to Notes

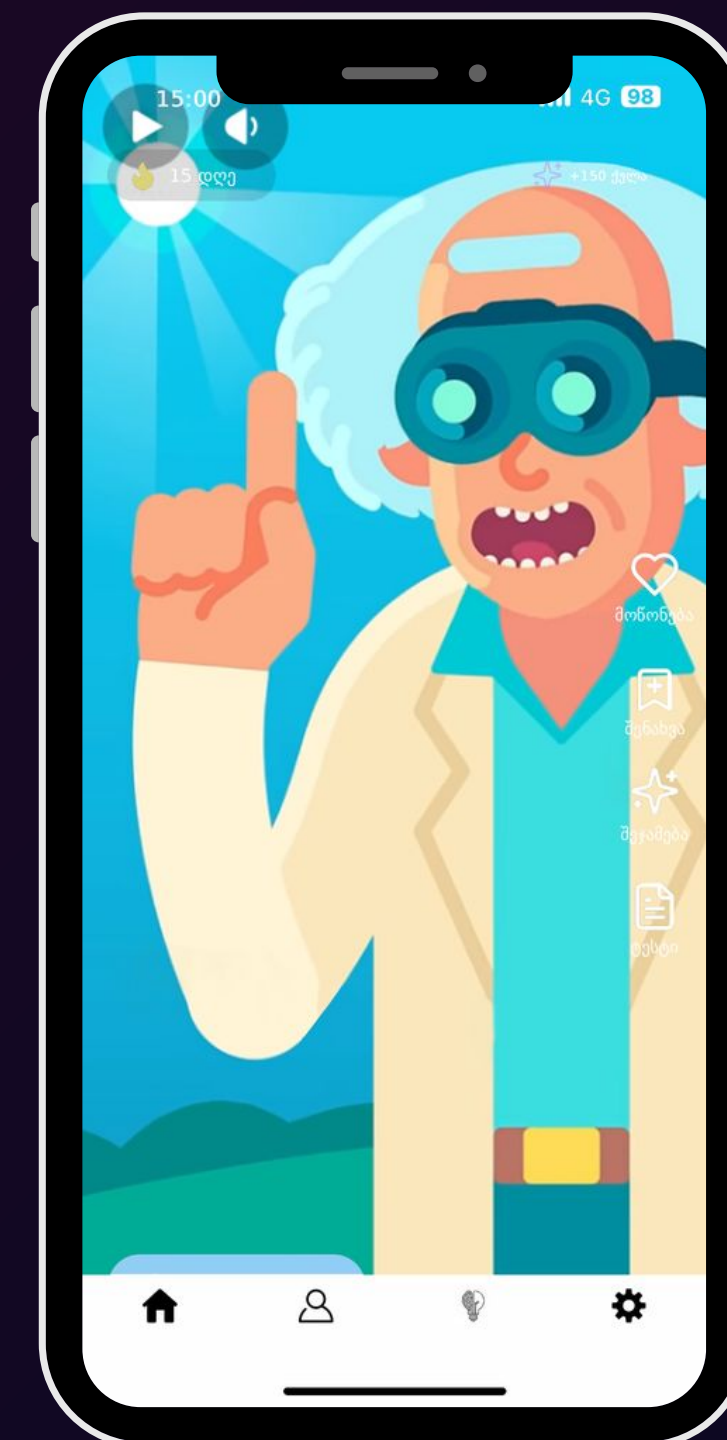
04

Actions cost/restore energy → keeps focus and re-engagement



Why It Matters

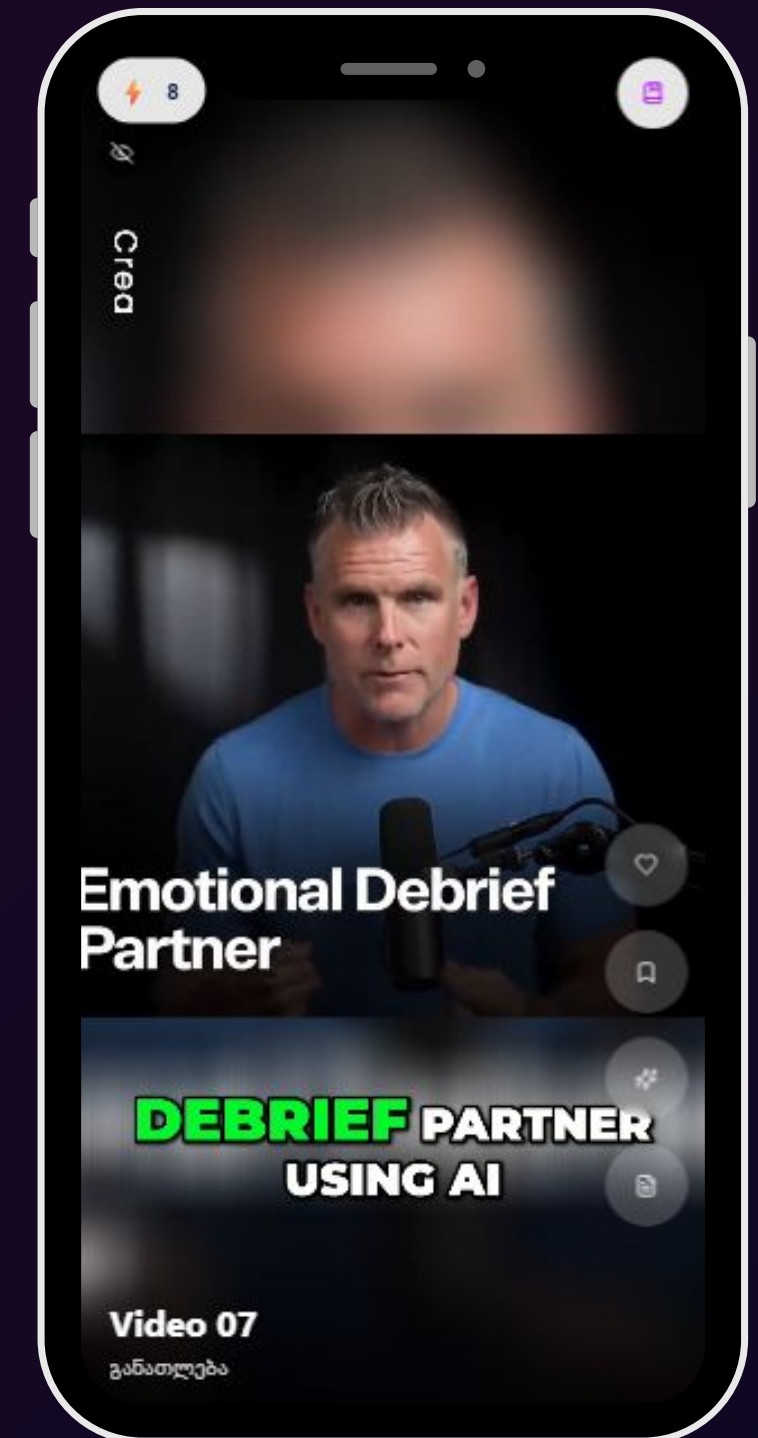
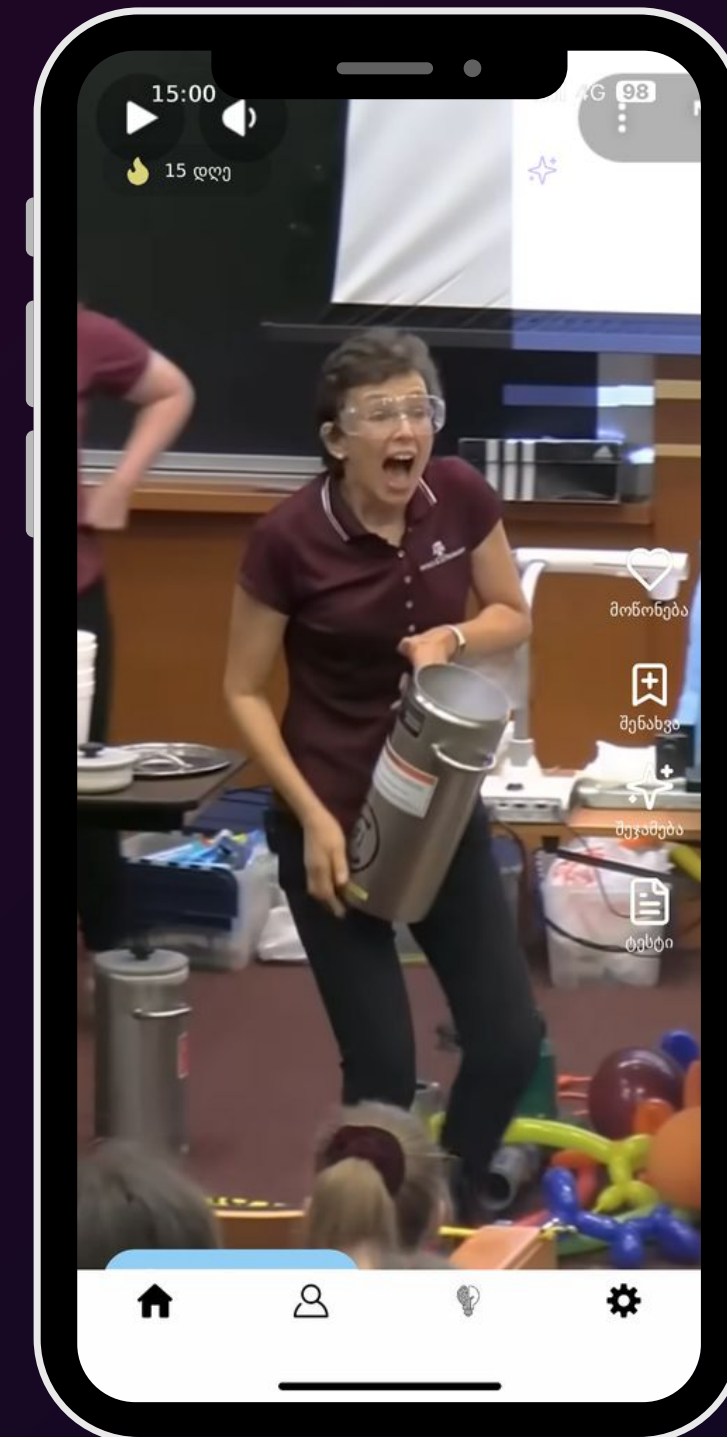
- 01 Digital skills focus: cyber hygiene, AI literacy, digital citizenship and more
- 02 Works on low-end phones with progressive loading and early CDN work
- 03 Respecting kids: no ads inside the learning feed, ever
- 04 short visual content helps different learning styles and attention spans
- 05 Can be localized to Georgian & multilingual contexts

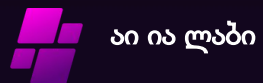


Market

Market Opportunity

- 300,000+ students in Georgia (ages 8–16)
- 70% of parents want safe & educational scrolling
- B2C TAM: ~ 6M+ yearly potential
- B2B TAM: Schools pay 1.5–2.5 GEL per student / month
- Teachers receive AI-powered progress & skill-gap diagnostics





Business Model – B2C

Freemium
Full Video Content
Without Ads



თვითნაბადი
უფასო

სრული ვიდეო კონტენტი
რეკლამების გარეშე

Plus (Sapling)
Focused Experience,
Enhanced Energy



ნერგი
10^ლ /თვე

ფოკუსირებული გამოცდილება,
ყურადღების გაფანტვის გარეშე

Premium(Aurora)
Maximum Analytics,
Amplified Energy, and
Absolute Peace of Mind.



განთიადი
18^ლ /თვე

მაქსიმალური ანალიტიკა და
სრული სიმშვიდე

Limited Seats
Lifetime Access



Guard ია
599^ლ

მარადიული წვდომა + 1+1 ექაუნთი

Business Model – B2B

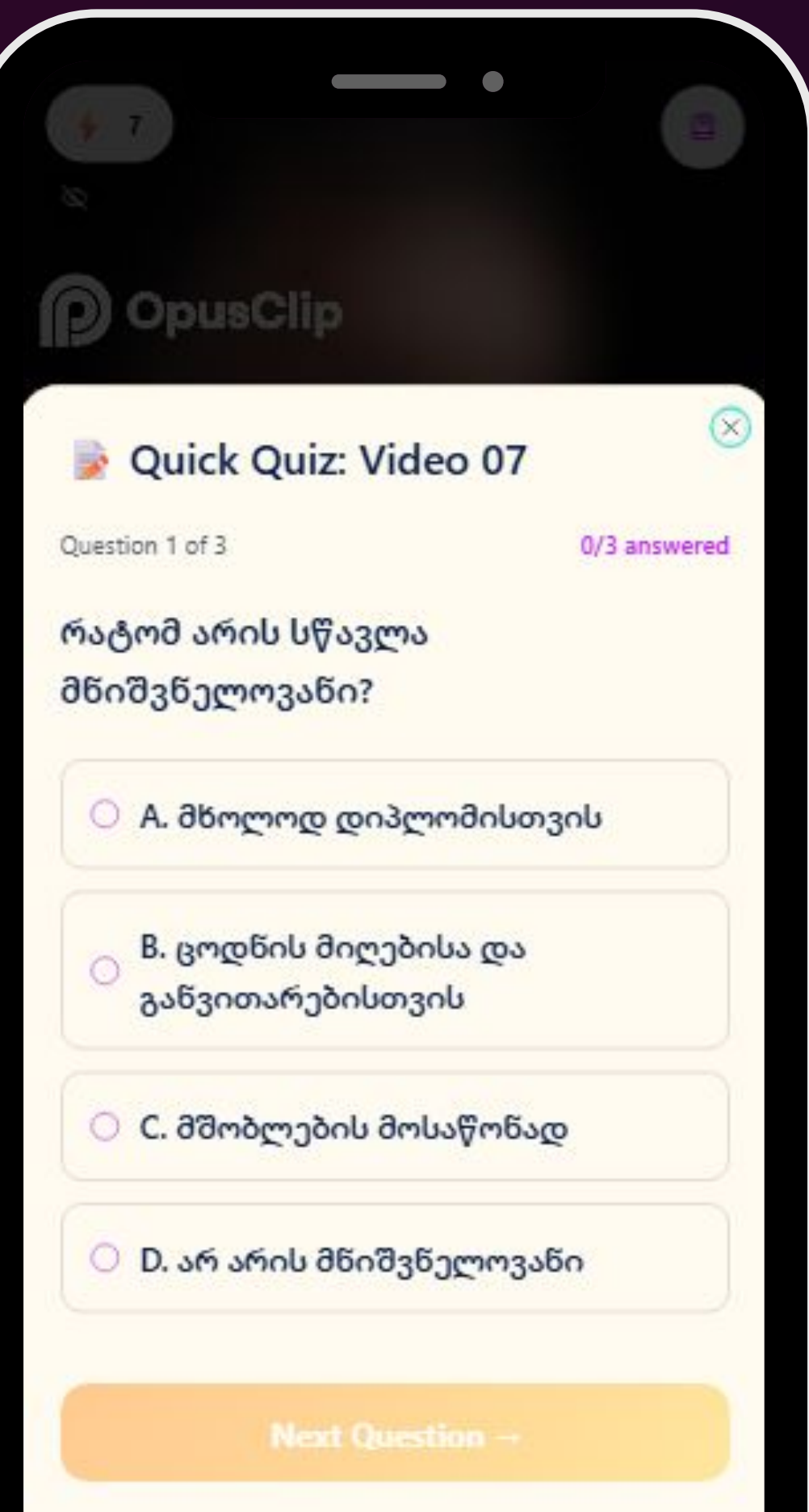
AI diagnostics per active student: ~3€ per student/month

Classroom analytics:

- *skill gaps*
- *topic mastery*
- *targeted recommendations*
- *live activities*

How It Works – Tech & AI

- Frontend: mobile-first web app, vertical video feed, quizzes, notes
- AI today:
 - AI-generated summaries and feedback
 - AI scoring for open answers (with fallback scoring when AI is unavailable)
- RAG & fine-tuning (next steps):
 - Reduce dependence on expensive APIs
 - Run on specialized, fine-tuned models for digital skills content
 - Safer, cheaper, more school-friendly
- CDN work started (next steps): smoother video delivery, even with



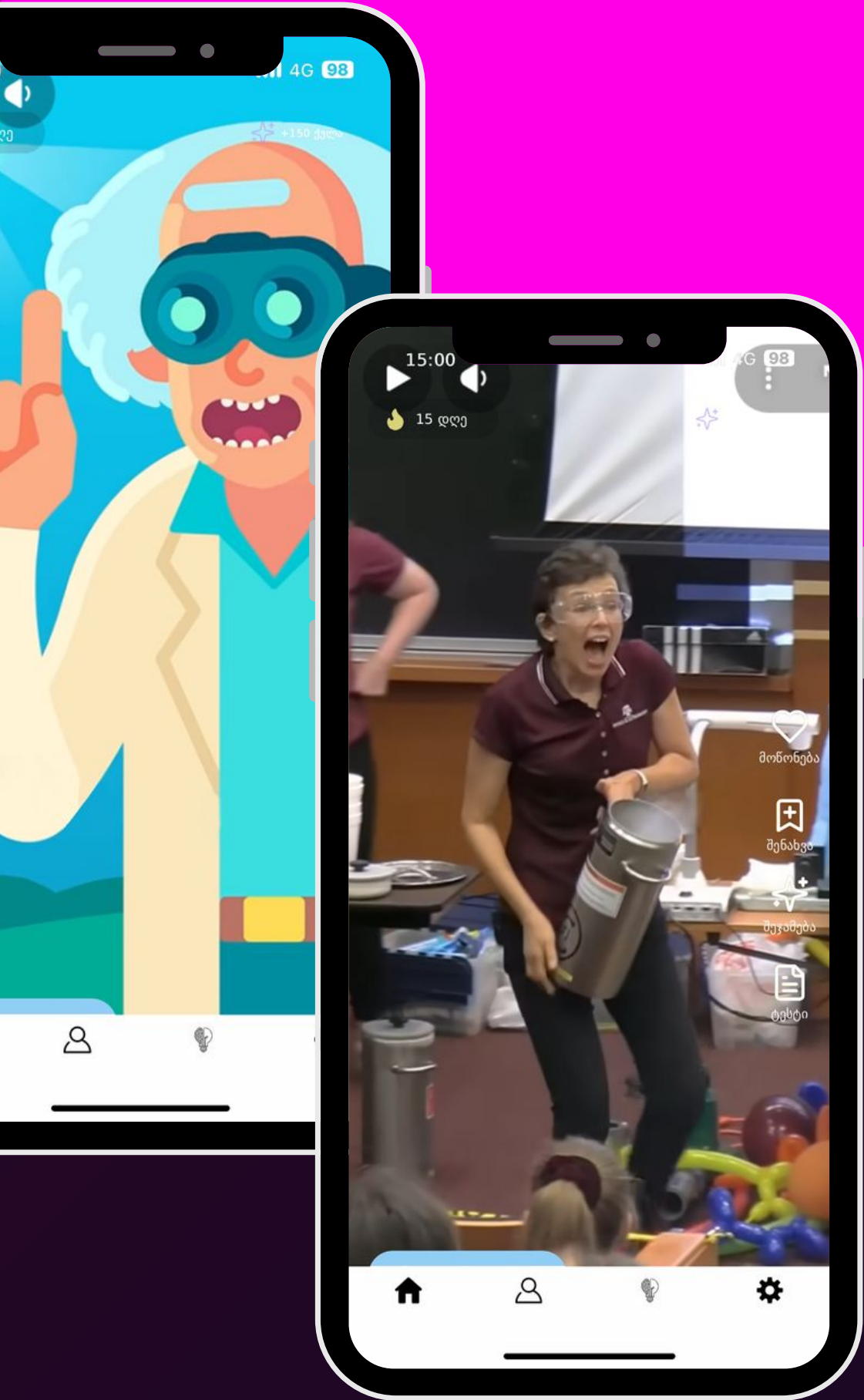
WHY NOW?

We **ALREADY** Talked to Parents & Schools

- 30+ parent surveys already conducted → strong interest in:
 - screen-time with value, not just distraction
 - visibility into what kids actually learn
- If you're a parent: QR code to join our parent research club & Facebook group
- In conversation with schools for B2B pilots:
 - class-level diagnostics
 - curriculum-aligned short-form lessons
- Built working prototype during hackathon, not just slides



Competitors and Product Benefits.



| Product Benefits | AI IA Labs | Youtube Kids | Khan Academy | Tiktok Kids |
|------------------------------------|------------|--------------|--------------|-------------|
| Raising awareness and inspiration. | x | - | - | - |
| Productivity through small steps | x | - | x | - |
| Boosting Creativity. | x | - | - | - |
| Leaderboards and Challenges. | x | - | - | - |
| Live Events and Activities. | x | - | - | - |
| Reward Programs | x | - | x | - |

Competitors and Product Features

| Product Features | AI IA Labs | Youtube Kids | Khan Academy | TikTok Kids |
|---------------------------------|------------|--------------|--------------|-------------|
| Knowledge Stream Only. | X | - | X | - |
| Tests & Knowledge Assessment | X | - | X | - |
| Parent Dashboard. | X | X | X | X |
| Limited Screen Time | X | X | - | X |
| Extensive Video Resources | - | X | X | X |
| Gamified Learning Consolidation | X | - | - | - |





Why We Can Build This

Bachuki Labadze CEO 5+ years in software dev & automation.

Tsotne Motsonelidze Co-Founder, Head of Partnerships 6+ years in sales, 4+ in ed-programs.

Mirian Chkhvimiani CTO & Tech Mentor 5+ years in engineering & mentorship.

Natalia Sichinava Pedagogical Consultant Assoc. Prof., 30+ years in education.

Vika Khunjgulía Child Psychologist Specialist in child & adolescent care.

Dali Tsutskiridze Head of Legal & Ethics Expert in Ed-law & data protection.

Eka Chikhladze Head of Content Strategy Focus on pedagogical value & quality.

Mariam Abuladze Head of Social Media Brand voice & visual management.

We appreciate your time and interest

Scan QR and join us!

