

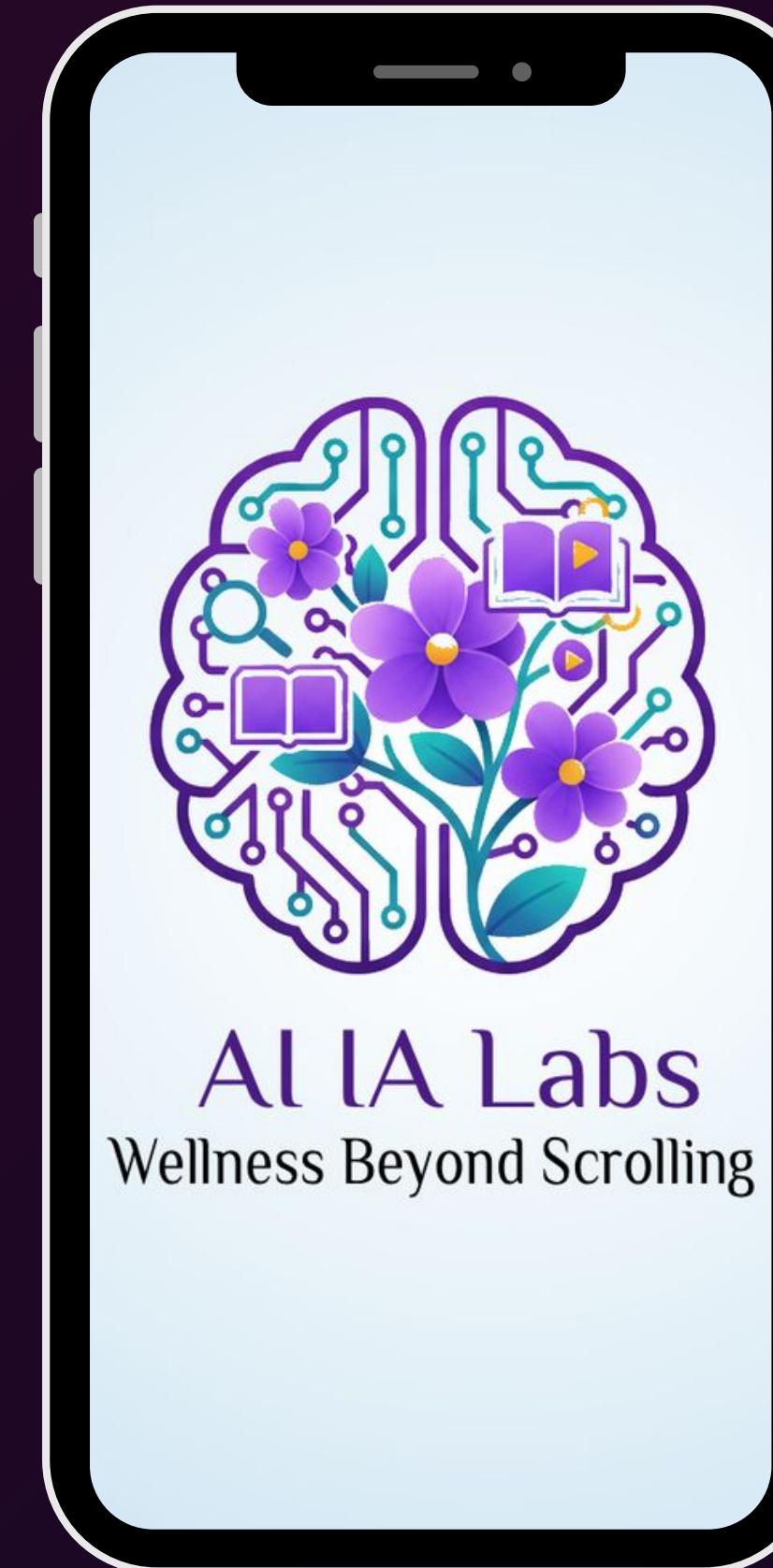


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Home Service

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AI IA Labs

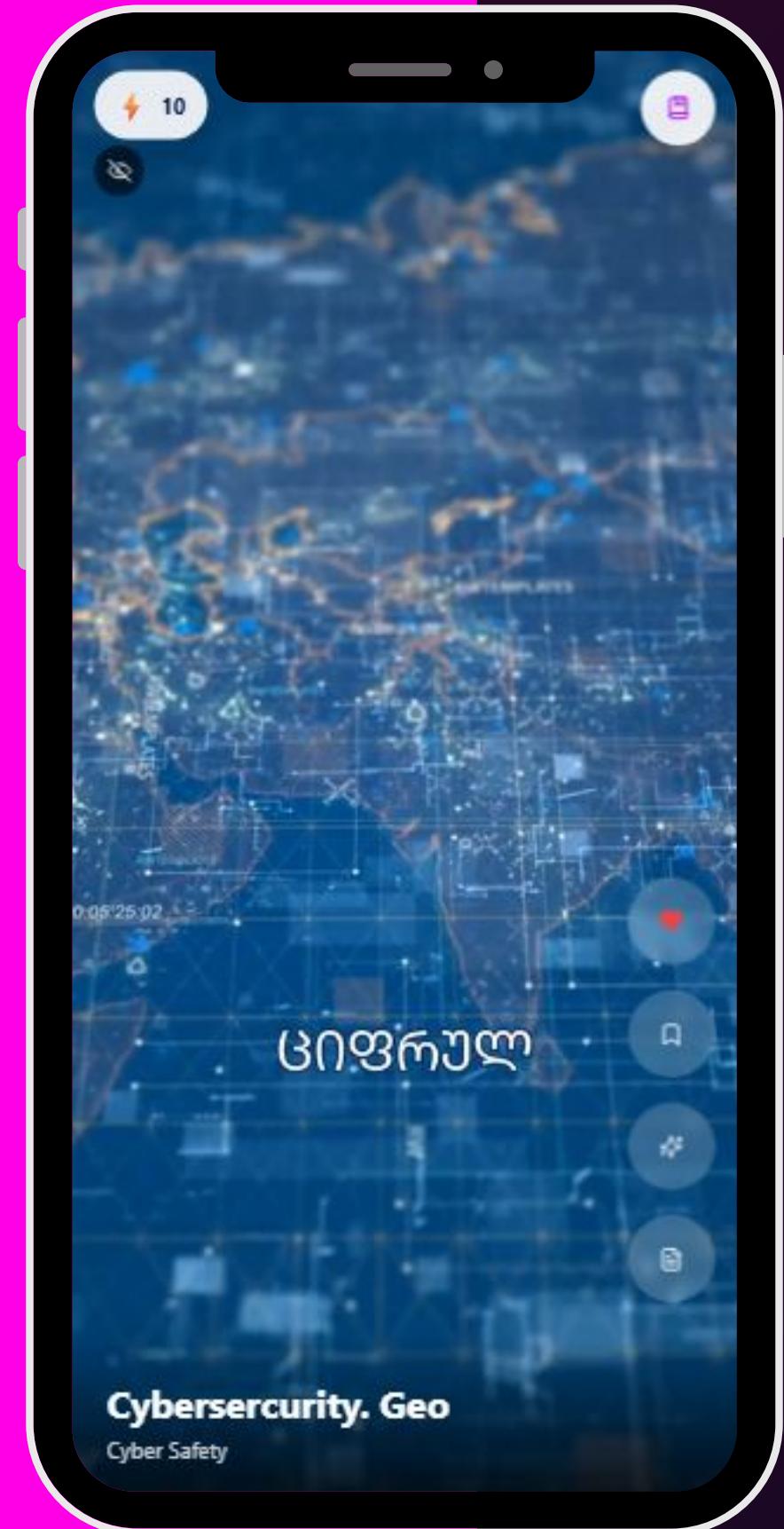
WWW.AIIALABS.GE



Story Time

Problem: Kids Scroll, But Don't Learn

- Kids spend hours on short videos, but learning apps feel slow and boring
- Schools struggle to teach digital skills, cyber safety, and AI literacy in an engaging way
- Parents have no clear visibility:
 - What did my child actually learn?
 - Are they safe online?
 - Existing platforms are either entertainment-only or heavy, text-based e-learning



Imagine TikTok + Duolingo for digital skills

- Vertical, mobile-first 15–60 second lessons
- After each video: instant micro-quiz and AI summary
- Energy system (like Duolingo) turns learning into a game:
- Watching & quizzing consumes/earns energy
- Personal Notes space built from saved AI summaries

AI IA Labs is a TikTok-style learning feed where every swipe teaches something, every video ends in a quick quiz, and AI builds personal notes and feedback for each learner.

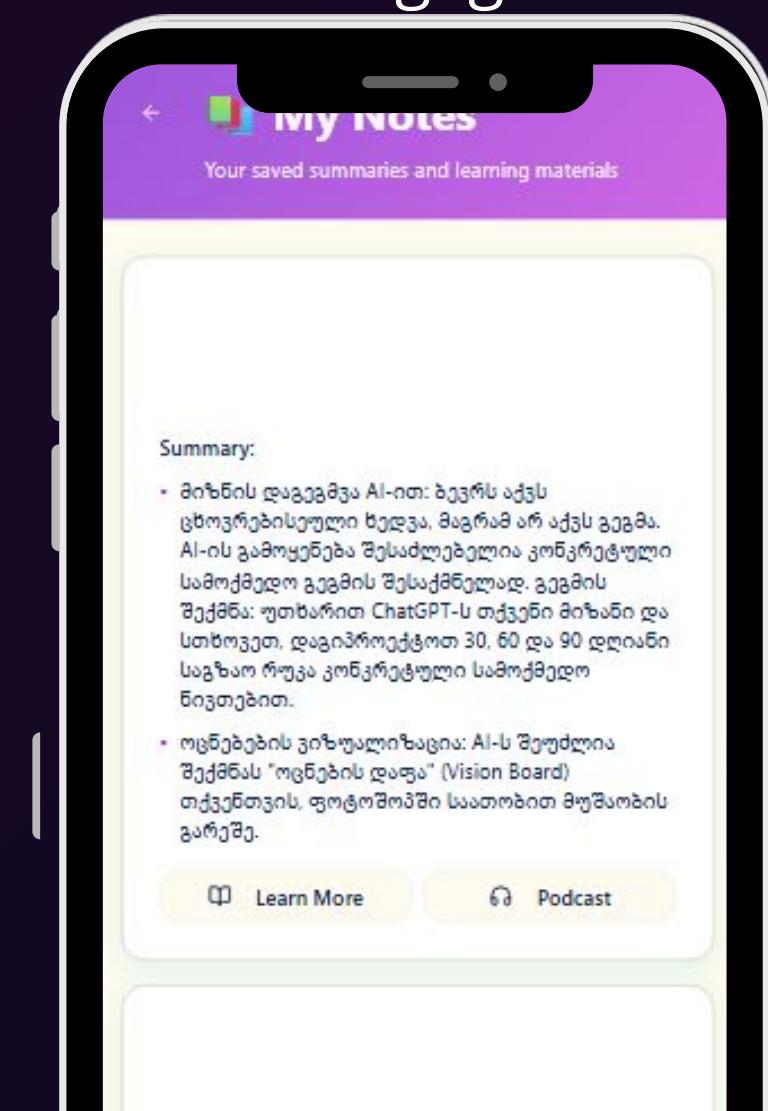
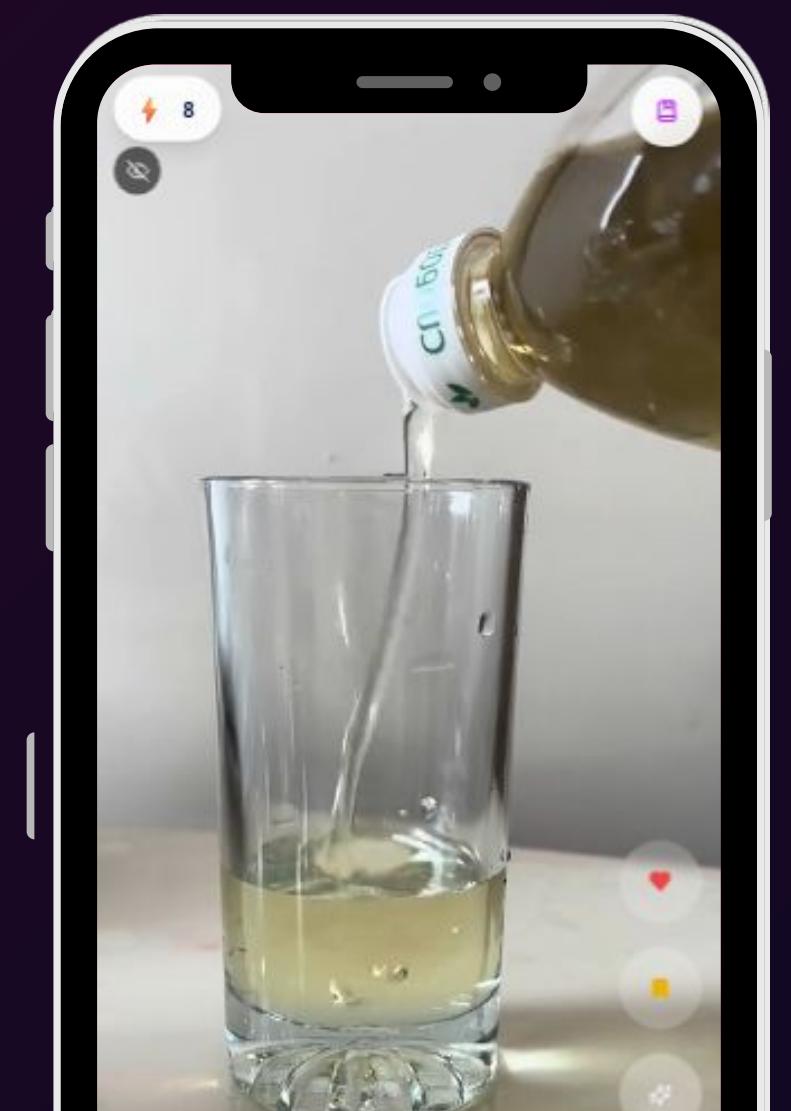
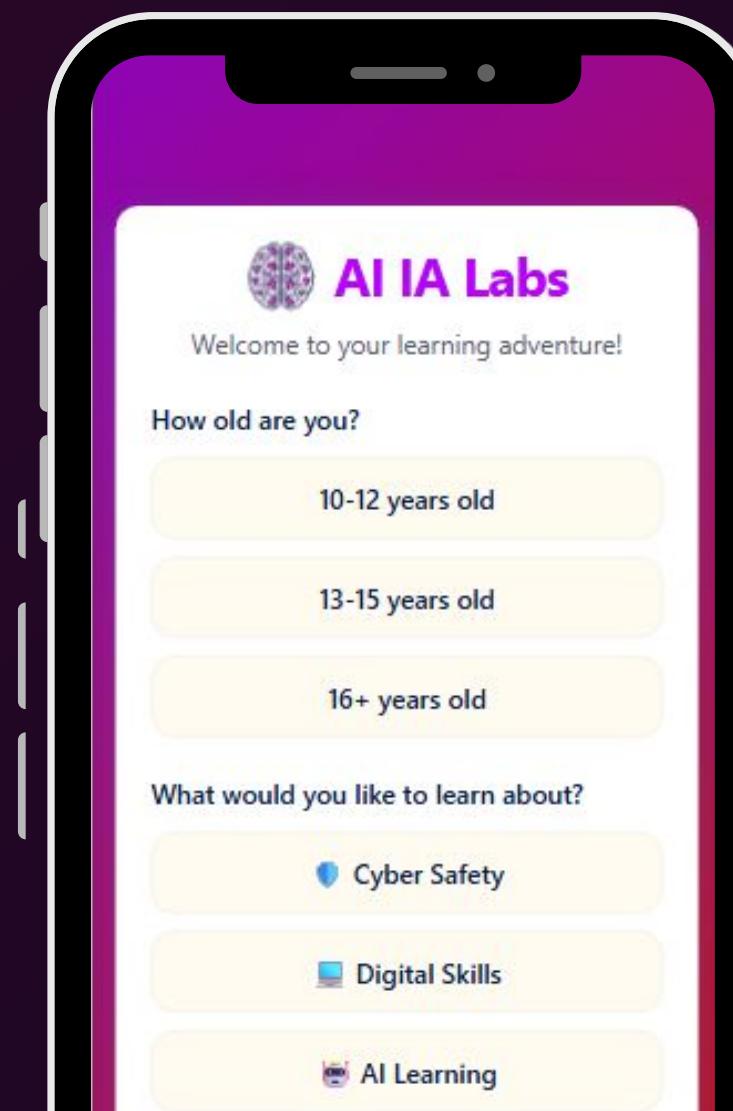
How It Works (Student Journey)

01 15-60s vertical video on cyber safety or AI skill

02 1-3 quick questions per video (or per 3 videos)

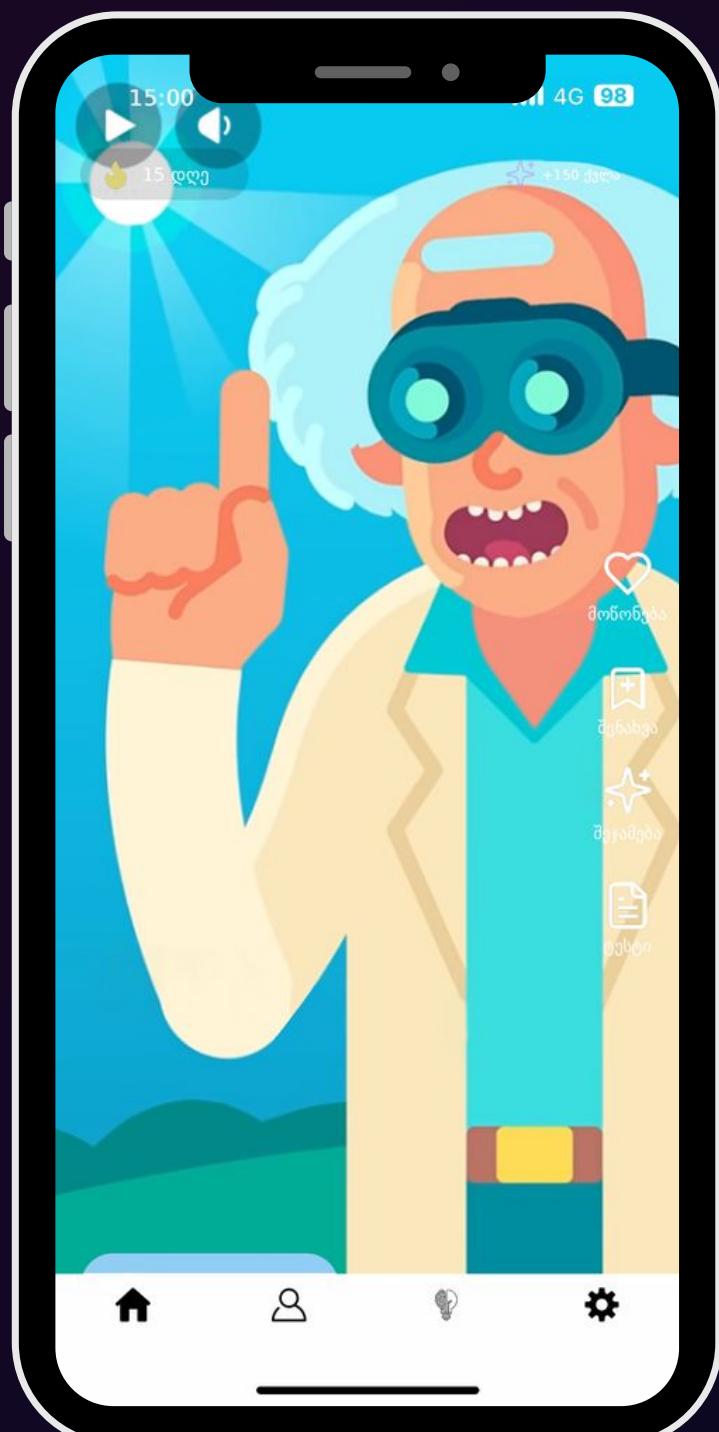
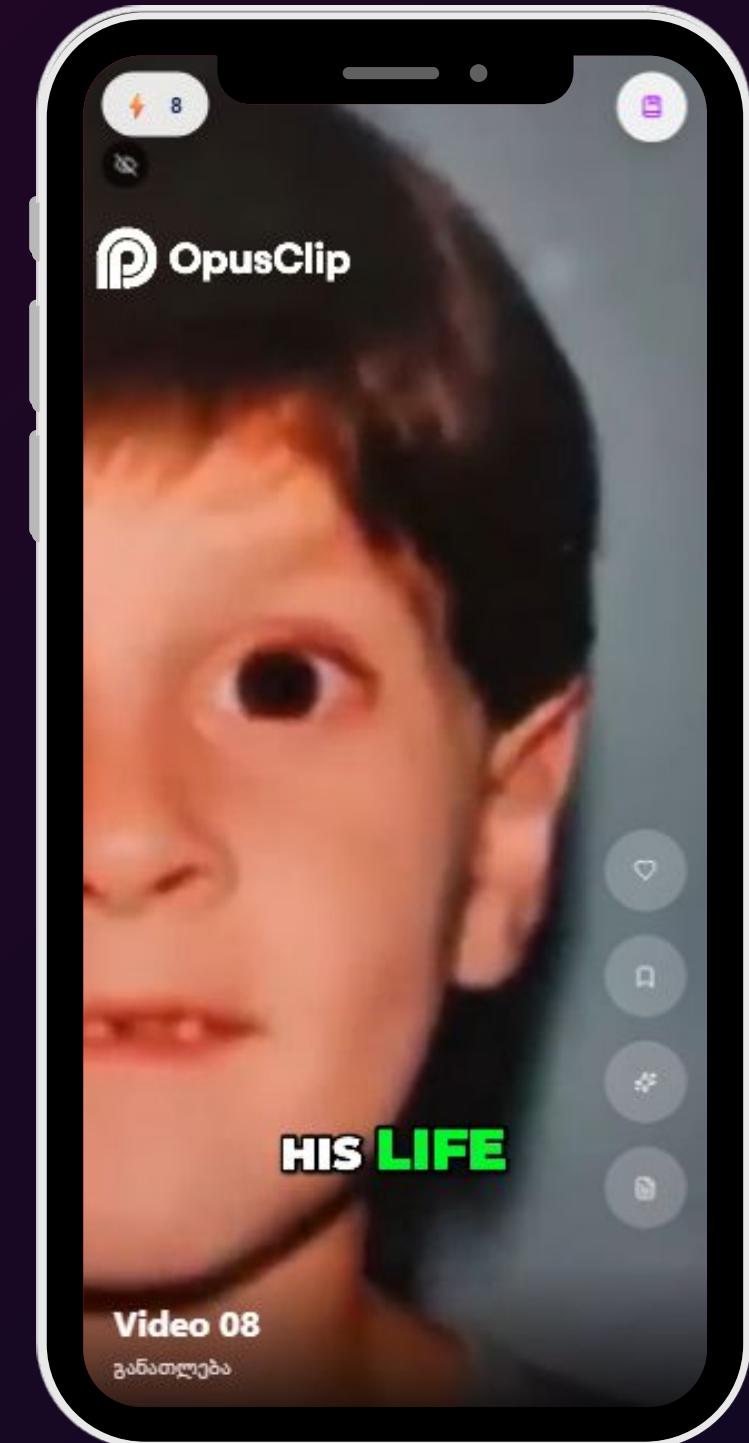
03 Normal + “Make it easier” version, saved to Notes

04 Actions cost/restore energy → keeps focus and re-engagement



Why It Matters

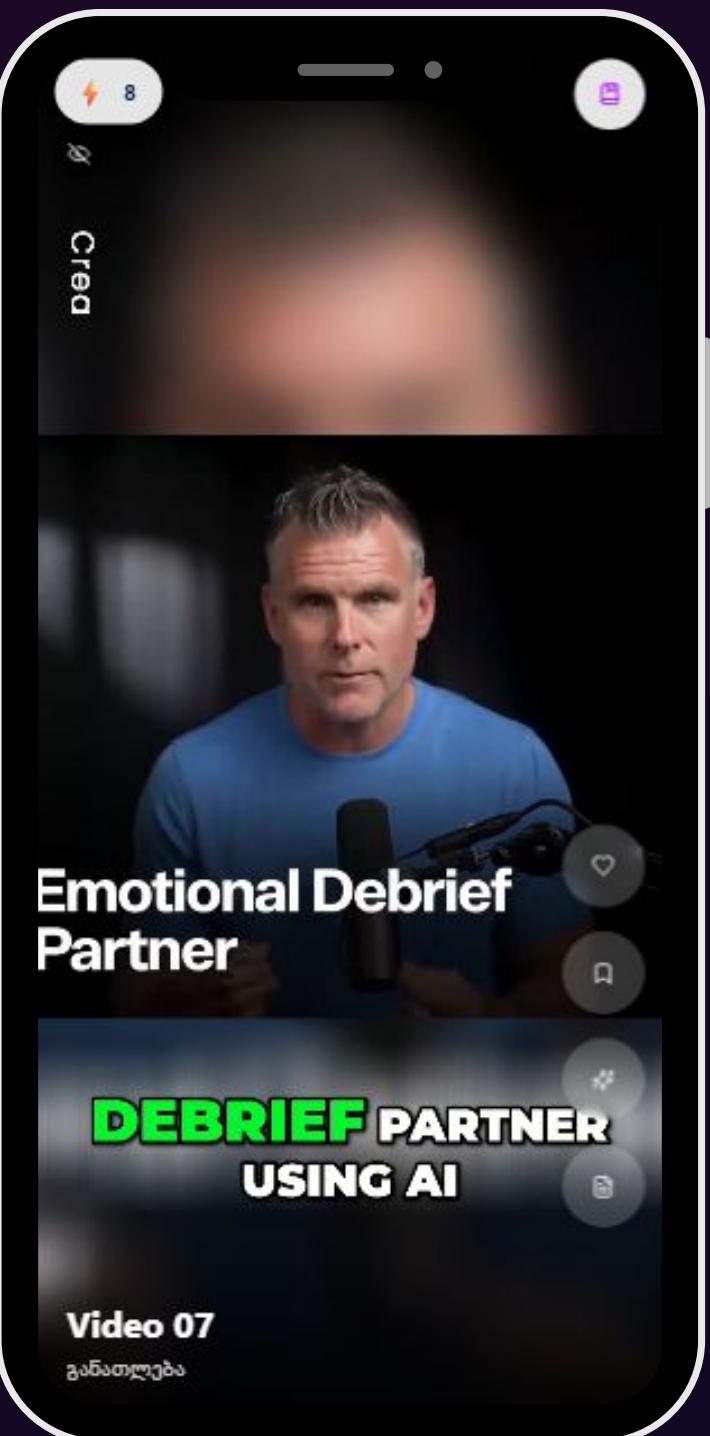
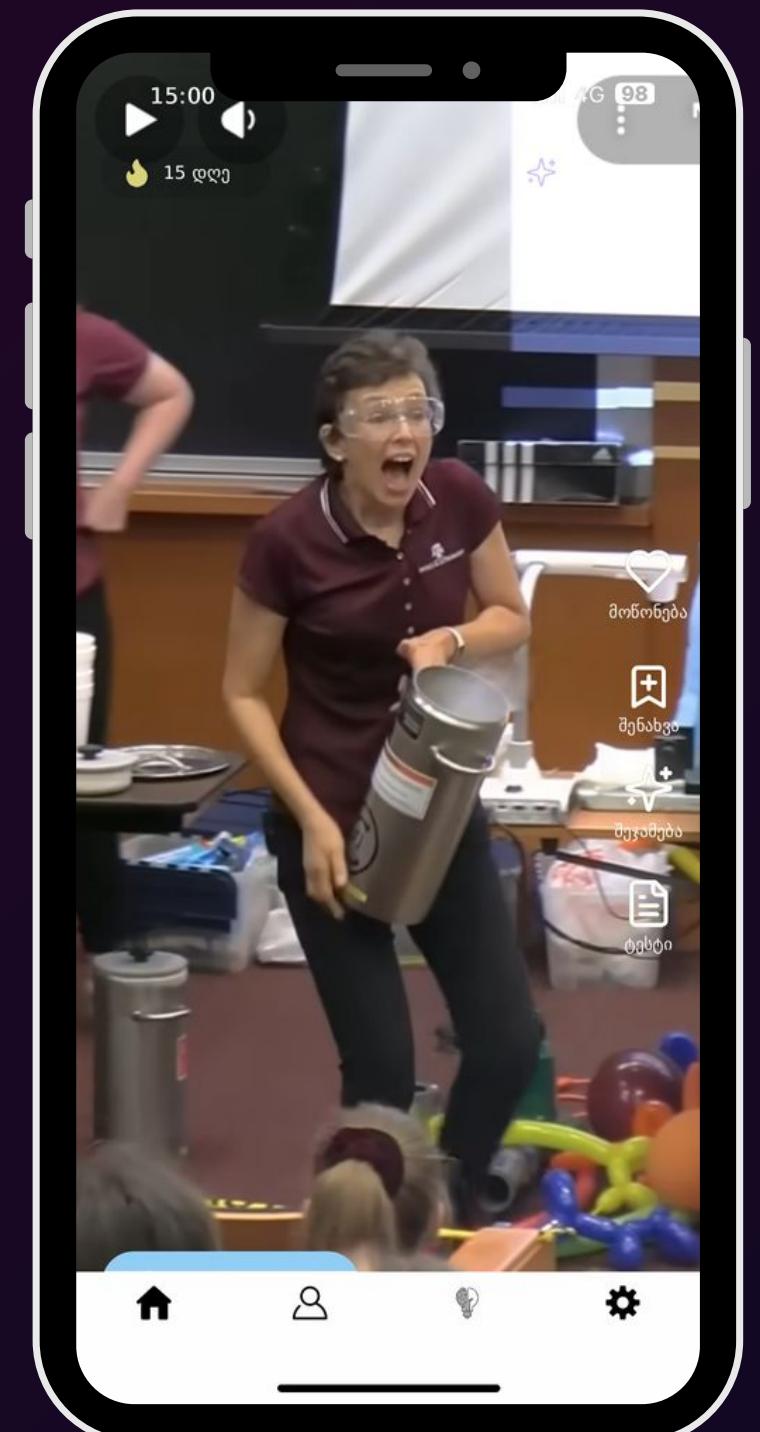
- 01 Digital skills focus: cyber hygiene, AI literacy, digital citizenship and more
- 02 Works on low-end phones with progressive loading and early CDN work
- 03 Respecting kids: no ads inside the learning feed, ever
- 04 short visual content helps different learning styles and attention spans
- 05 Can be localized to Georgian & multilingual contexts



Market

Market Opportunity

- **300,000+ students in Georgia (ages 8-16)**
- **70% of parents want safe & educational scrolling**
- **B2C TAM: ~ 6M+ yearly potential**
- **B2B TAM: Schools pay 1.5–2.5 GEL per student / month**
- **Teachers receive AI-powered progress & skill-gap diagnostics**



Business Model – B2C

Freemium
Full Video Content
Without Ads



တဒဂတနာပာဂေဂ
ဗြုဒ္ဓအပေ

ပုံရှုလောက ဒုတိယာရေးနှင့်
ရေးဆွဲအမှုပါဒ် ပုံရှုလောက

Plus (Sapling)
Focused Experience,
Enhanced Energy



ပေါ်စွာ
10€ /တိဂု

ဒုတိယာရေးနှင့်
ရေးဆွဲအမှုပါဒ် ပုံရှုလောက

Premium(Aurora)
Maximum Analytics,
Amplified Energy, and
Absolute Peace of Mind.



ပေါ်စွာ
18€ /တိဂု

မားစီမံချက်များ၊ အနာဂတ်မြို့ကာ ထဲ
ပုံရှုလောက ပုံရှုလောက

Limited Seats
Lifetime Access



Guard ၈၁
599€

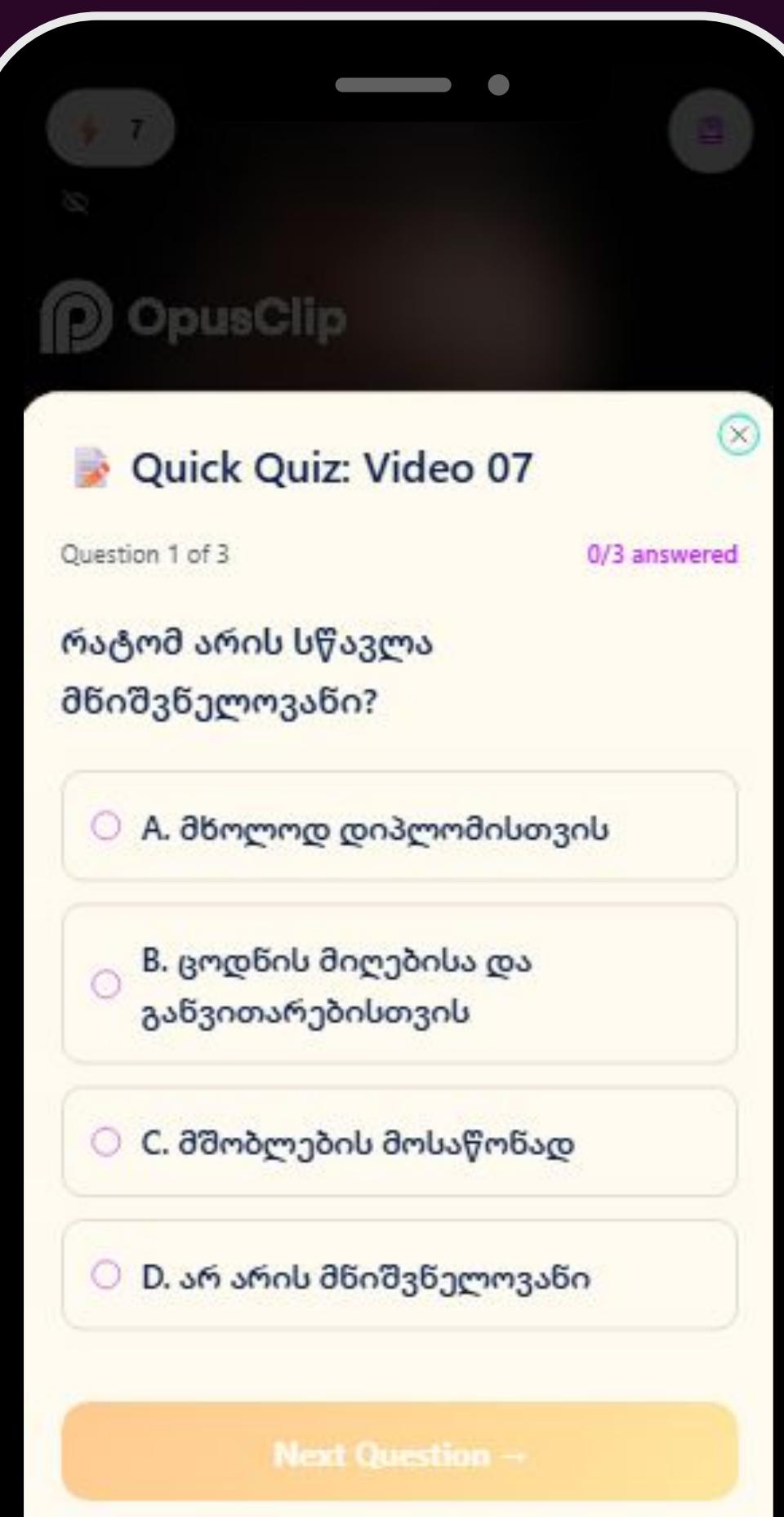
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Business Model – B2B

AI diagnostics per active student: ~3€ per student/month

Classroom analytics:

- *skill gaps*
- *topic mastery*
- *targeted recommendations*
- *live activities*



How It Works – Tech & AI

- Frontend: mobile-first web app, vertical video feed, quizzes, notes
- AI today:
 - AI-generated summaries and feedback
 - AI scoring for open answers (with fallback scoring when AI is unavailable)
- RAG & fine-tuning (next steps):
 - Reduce dependence on expensive APIs
 - Run on specialized, fine-tuned models for digital skills content
 - Safer, cheaper, more school-friendly
- CDN work started (next steps): smoother video delivery, even with

WHY NOW?

We ALREADY Talked to Parents & Schools

- 30+ parent surveys already conducted → strong interest in:

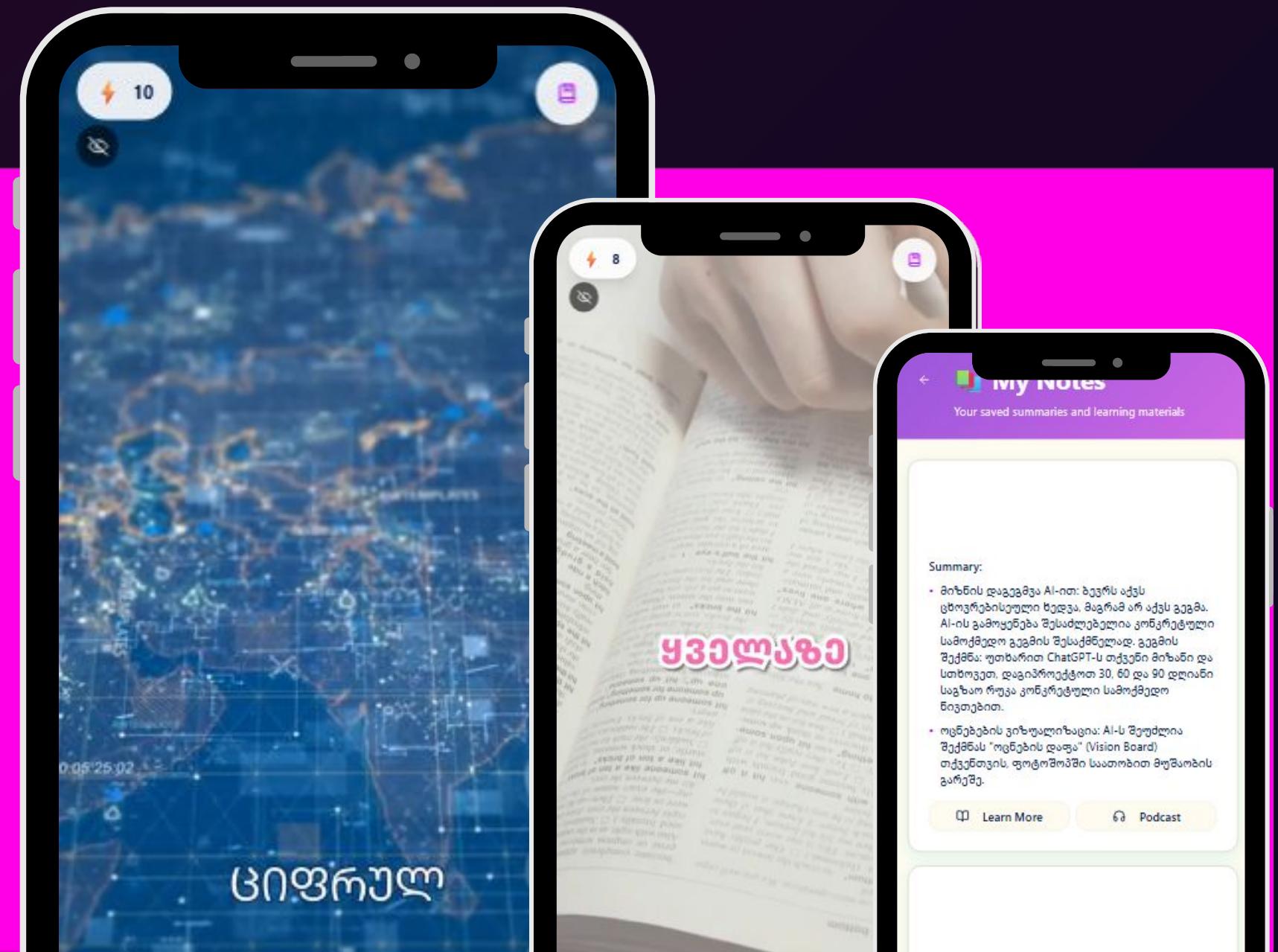
- screen-time with value, not just distraction
 - visibility into what kids actually learn

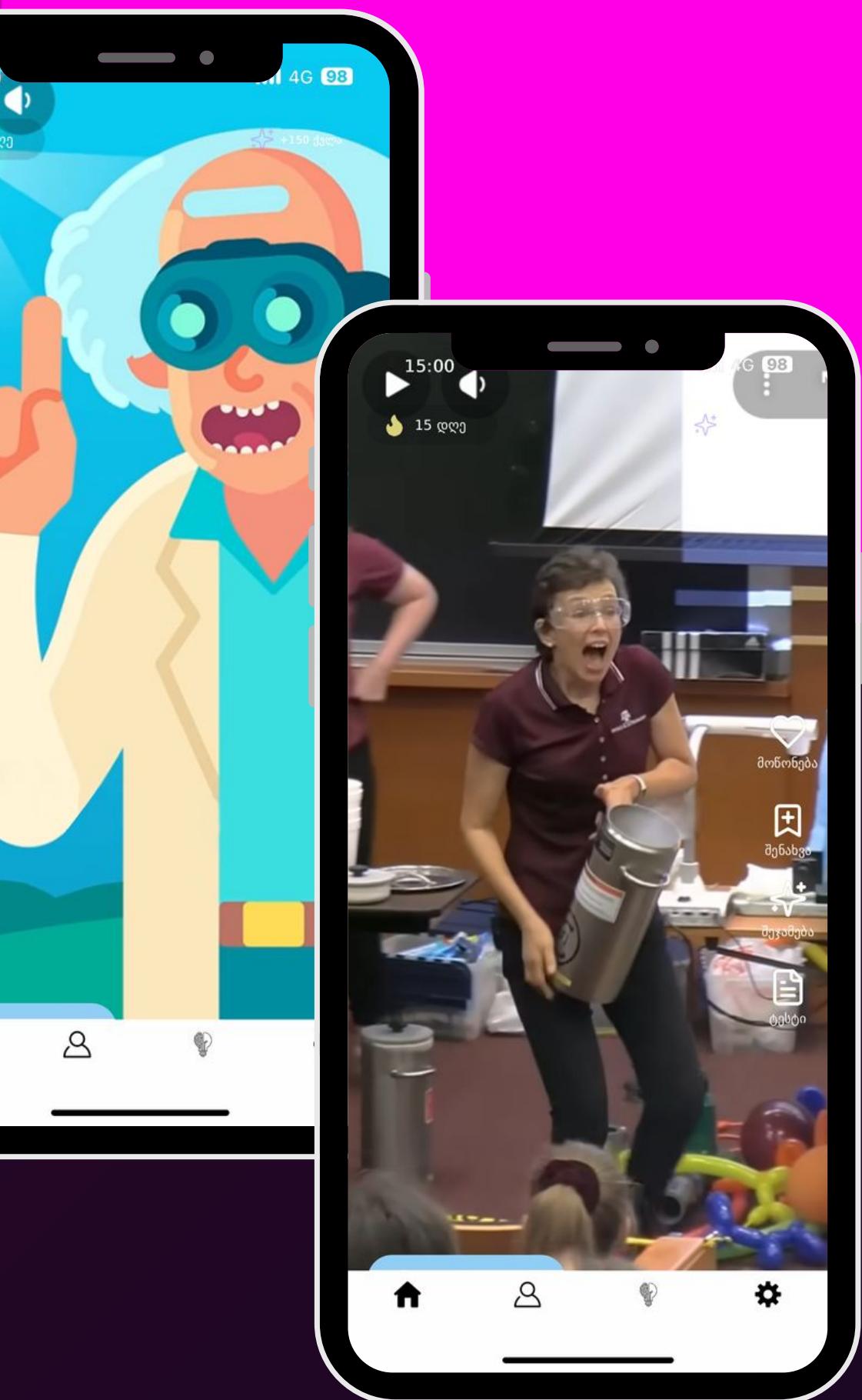
- If you're a parent: QR code to join our parent research club & Facebook group

- In conversation with schools for B2B pilots:

- class-level diagnostics
 - curriculum-aligned short-form lessons

- Built working prototype during hackathon, not just slides



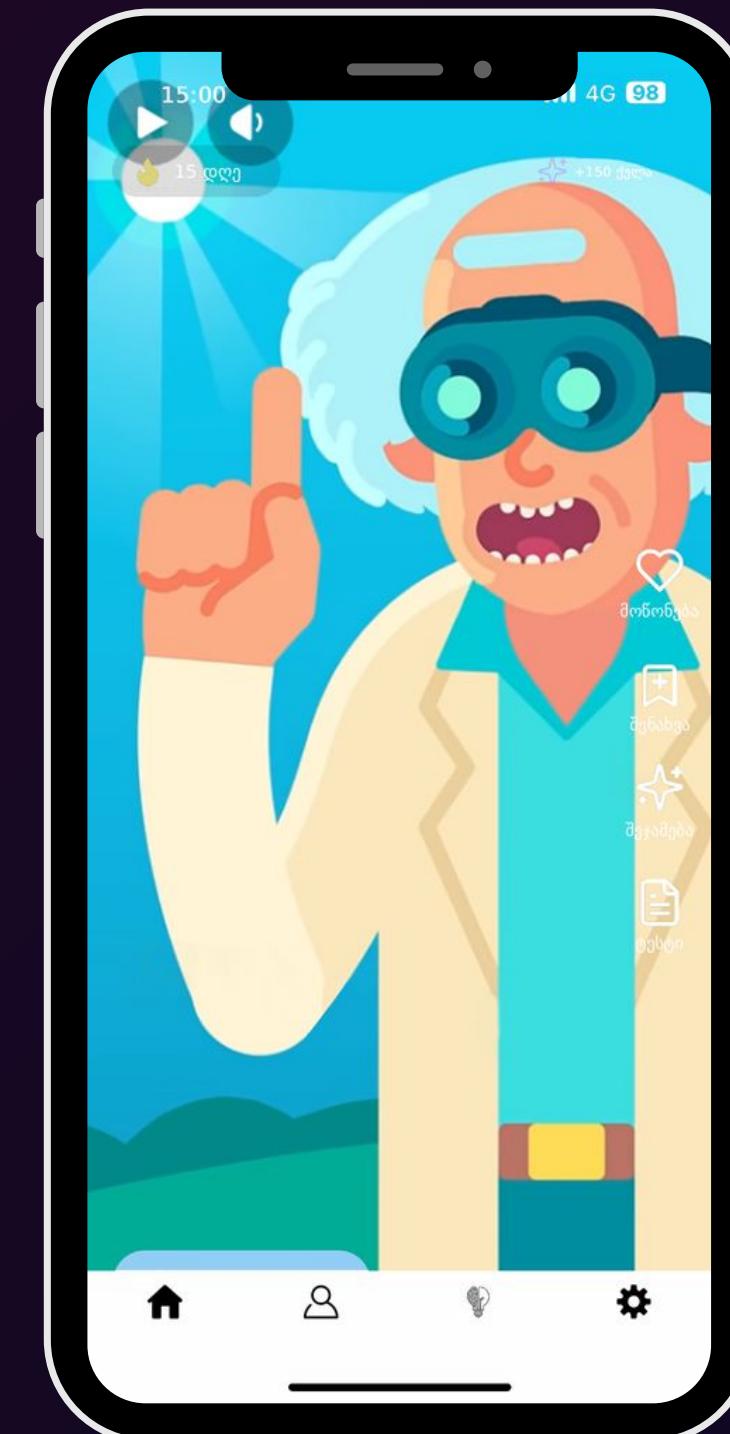


Competitors and Product Benefits.

Product Benefits	AI IA Labs	Youtube Kids	Khan Academy	Tiktok Kids
Raising awareness and inspiration.	x	-	-	-
Productivity through small steps	x	-	x	-
Boosting Creativity.	x	-	-	-
Leaderboards and Challenges.	x	-	-	-
Live Events and Activities.	x	-	-	-
Reward Programs	x	-	x	-

Competitors and Product Features

Product Features	AI IA Labs	Youtube Kids	Khan Academy	TikTok Kids
Knowledge Stream Only.	X	-	X	-
Tests & Knowledge Assessment	X	-	X	-
Parent Dashboard.	X	X	X	X
Limited Screen Time	X	X	-	X
Extensive Video Resources	-	X	X	X
Gamified Learning Consolidation	X	-	-	-



Why We Can Build This

Bachuki Labadze CEO 5+ years in software dev & automation.

Tsotne Motsonelidze Co-Founder, Head of Partnerships 6+ years in sales, 4+ in ed-programs.

Mirian Chkhvimiiani CTO & Tech Mentor 5+ years in engineering & mentorship.

Natalia Sichinava Pedagogical Consultant Assoc. Prof., 30+ years in education.

Vika Khunjgulía Child Psychologist Specialist in child & adolescent care.

Dali Tsutskiridze Head of Legal & Ethics Expert in Ed-law & data protection.

Eka Chikhladze Head of Content Strategy Focus on pedagogical value & quality.

Mariam Abuladze Head of Social Media Brand voice & visual management.

We appreciate your
time and interest

Scan QR and join us!

